

1912-09-28

SENDER

Martin Birnbaum

RECIPIENT

Jens Ferdinand Willumsen

FACTS

Document type:

Letter

Sender's location:

New York (USA)

Recipient's location:

Hellerup (Danmark)

Mentioned people:

El Greco

Francisco Goya

Archive:

J.F. Willumsens Museum

Arkivkasse: C/III/6 - GrecoBogen

OMTALTE VÆRKER

- El Greco: *Hyrdernes tilbedelse* (ca. 1568-1569) tempera på træ, 63 x 76 cm. F. Willumsen Museum, G.S. 345 Evt.: Goya: *Hoved af en mand* (udat.) oliefarve på træ, 14.3 x 12.4 cm. F. Willumsen Museum, G.S. 48  (k/4nUd)



BERLIN PHOTOGRAPHIC COMPANY
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FINE ART PUBLISHERS
BERLIN LONDON

CABLE ADDRESS:-WIZARD, NEW YORK
TELEPHONE MURRAY HILL 1464

NEW YORK, Sept. 28, 1912

305 MADISON AVENUE
Bet. 41st and 42nd Sts.

Mr. J. F. Willumsen,
Strandagervej 28,
Hellerup, Copenhagen,
DENMARK.

Dear Mr. Willumsen:-

I have just sent you a cable asking you to send me the Greco and Goya pictures, for I think I have a customer for both the pictures. I am not sure that I can get \$25,000.00 for the Greco, so please cable me the lowest price for the Greco and the lowest price for the Goya. If I can get more I will surely do so and you will get the benefit of the increased price, but I do not wish to lose my customer because the prices are too high, so please rely upon my judgment.

My cable address is WIZARD NEW YORK. Please make your cable very clear, for instance, if you say Crowns 75000 I shall know that you mean that you wish to receive no less than 75000 crowns for it; to that price I would add my commission. I hope you do not misunderstand me: the price you cable is the lowest net price you are to receive, so your cable will read as follows:

WIZARD NEW YORK

GRECO ----- GOYA -----^

the blank places being filled in with the lowest price in

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Sept. 28, 1912

-2- Mr. J. F. Willumsen.

crowns to you.

I hope that in the meanwhile you have sent the
pictures to me properly insured against all risks.

Thanking you for your courtesy I am,

Very sincerely yours,

Martin Birnbaum